Anupam Raj

Benta chowk, Darbhanga, Bihar
9708290913 | anupam1998r@gmail.com

OBJECTIVE

To convert every opportunity into success by hard work with a wail to grow surge ahead with full dedicated and prove to be assert to the organisation is join highly self motivated and result driven take a keep interest in current trends and having a passion for all sales fast and effective I want to be a part of your success by offering high motivation ,responsibility, quality work and keeping deadline.

EXPERIENCE

12/2019 - 9/2021

- **VOICESNAP SOFTWARE SERVICE PVT LTD**
  BUSINESS DEVELOPMENT ASSOCIATE
  1. Making phone call to customer visiting. customer at their home or palace of work to make presentation to them written effective business proposal
  2. Collecting feedback from customer about the product they have bought making phone call to customer with the present employee is responsible for visiting 10 customer a day and giving out a minimum 8 quotation every week.
  3. Finding relevant solution that meet our customer changing need presenting solution to key decision maker
  Back of all champ with static and facts negotating price and service with customer boxing customer what their budget.

01/2022 -

- **BYJU'S**
  BUSINESS DEVELOPMENT ASSOCIATE
  Bussiness devlopment associate
  1. Calling the customer, fixed the appointment and meeting the customer and pitching the byjus product and closed it.

EDUCATION

2013

- **Holy mission school**
  10th
  8.0

2016

- **M.P.S COLLEGE**
  12th
  59%

2020

- **LNMU**
  B.Sc.
  62.9

SKILLS

- Using minnorize that will project a positive and professional image
- Garabbing a customer attention in a face-to-face meeting
- Planning Before hand to any customer objection and have big answer ready

LANGUAGES

- Hindi , English

D.O.B

- 10-june-1998

MARTIAL STATUS

- Married