AMRIT PAL SINGH

Address: 488/1, Chandralok, Meerut City (U.P)
Contact No: +91-9675253132
E-mail: mr.amritpal94@gmail.com

Career Objective

An analytical & goal-based Marketing & HR professional who always looking for an opportunity to initiate & strongly build my career with service responsibility so that I could present my skills & knowledge for organization's growth. A Human being who believes in exceeding expectations through **shear hard work & grit** and the one who believes that **learning is a lifelong endeavor** to succeed not only at work but also in personal interactions & relationship building.

Academic Details

2017-2019	- **M.B.A** (Marketing & H.R) from **Dewan Institute of Management Studies.** (Affiliated from AKTU)
2013-2016	- **B.B.A** (Business Management) from **Dewan Institute of Management Studies.** (Affiliated from CCSU)
2013	- Intermediate from **C.B.S.E Board**
2011	- High School from **C.B.S.E Board**

Work Experience

Research Analyst - Nityo Infotech. (November,2021 - Febuary,2022)

- Planned **Employee engagement study** across multiple demographics including Mental & Physical health.
- **Curated survey questionnaire** across the breaths and depths of various aspects pertaining to Employee engagement.
- **Leadership report & presentation** highlighting Employee side challenges causing employee disengagement and its **impact on Productivity**.
- Published detailed analysis of the study from the perspective of **Expectations management** & **Work productivity.**
- **Policy management & implementation** plan to promote Mental health and Wellbeing across organization.
- Developed **persona based ready reckoners** for managers to better understand & address employee engagement issues.

Executive - Dormico Abodes LLP. (January-October ,2021)

- **Managed client facing** high visibility finance operations hospitality industry.
- Client **relationship management** through loyalty discounts & client servicing by multi-channel payment facilitation.
- Prepared balance summary for standard & curated **client hospitality services**.

Summer Internship

HR intern - GATES INDIA PRIVATE LIMITED (July-September ,2018)

- Maintained **Employee Database**
- Benchmarking of **HR policies & planning** revisions based on gap analysis.
- Worked on several projects of recruitment and training & development.
- Learnt preparation of Global HR Work and **Policies Presentations.**

Academic Projects

Market Research

- Targeted Research on **Drivers of Customer Satisfaction** in E-Commerce industry.
- Research & Analysis of Marketing Strategies of Hindustan Unilever Ltd. Based on **BCG Matrix & SWOT.**

Additional Skills

- Business Analytics Boot camp - **IIM-Kozhikode**
- **Oracle** HRIS
- Working knowledge of **Microsoft Office Suite**
- Public Speaking & Event hosting

Achievements

- Awarded as **BEST ANCHOR** in Cultural & Management Annual College Fest in 2018.
- Awarded as **BEST ORGANIZER** in Cultural & Management Annual College Fest in 2016.
- Awarded as **BEST SPEAKER** in Speech Competition in 2015.

Strengths

- Hard Working & Responsible.
- Sincere with Learning Attitude.
- Good Inter-Personal Skills.
- Problem Solving & Management.

Personal Details

- **Father's name:** Late. Mr. Gurdial Singh
- **Date of Birth:** 26 October 1994
- **Sex:** Male
- **Language known:** English, Hindi, Punjabi
- **Hobbies:** Watching movies, Listening songs.
- **Marital Status:** Single

Declaration

I solemnly declare that all the above information is correct to the best of my knowledge and belief.

Place:

Date: